

James J. Hill Reference Library Guide to Resources for Nonprofits

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This guide highlights some of the more frequently used sources of information on nonprofits at the Hill Library. For further information and other sources, call our reference line at 651-265-5500, or email us at info@jjhill.org.

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Nonprofits, Foundations, & Grants

Association of Fundraising Professionals

www.afpnet.org/

The Association of Fundraising Professionals site provides resources on ethics, public policy, education and career development, as well as research and statistics related to fundraising and philanthropy. You can access some AFP publications online, including ready reference guides for fundraising practitioners, form toolkits, State of Fundraising Annual Reports, and article excerpts from *Advancing Philanthropy*.

Center on Nonprofits and Philanthropy

www.urban.org/center/cnp/index.cfm

Part of the Urban Institute, the Center on Nonprofits and Philanthropy web site provides a number of up-to-date reports on the nonprofit sector including statistical reports, analysis, operational information about foundations, and more.

Chronicle of Philanthropy

Hill Periodical Collection; some articles available online at philanthropy.com/

A key news source for nonprofit leaders, fund raisers, and grant makers. The *Chronicle* provides information on giving trends, top 50 most generous donors, top 400 charities, and more.

The Foundation Center

www.fdncenter.org

The Foundation Center is an independent nonprofit clearinghouse for information on foundations, corporate giving, and related subjects. Their web site provides statistics on U.S. private and community foundations and their funding patterns. You can also search their database for basic information on individual foundations, including accessing the most recent IRS 990 filings.

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The Foundation Directory Online

Subscription database available at the Hill Library

The *Foundation Directory* covers over 100,000 grantmakers, 2.1 million recent grants, and more than 500,000 key decision makers. The *Directory* can be searched by name, geographic focus, fields of interest, types of support, and more.

Grants.gov

www.grants.gov

Grants.gov is the clearinghouse for information about government grants. Information is available for over 1,000 grant programs, and the site provides access to approximately \$400 billion in annual awards. Users can search for and apply for grants via the site.

GuideStar

Subscription database available at the Hill Library; some free access available at www.guidestar.org

GuideStar publishes financial and organizational information on nonprofits throughout the U.S. Financial information comes from the IRS; organizational information comes from the organization itself or its IRS filings. Search for nonprofit organizations by EIN, geography, activity category, IRS subsection, and/or income. Some information is available for free; the Hill Library has a premium subscription to this resource that is available to all users at the Library.

National Center for Charitable Statistics

nccsdataweb.urban.org/NCCS/Public

National repository of data on the nonprofit sector in the United States, the NCES's mission is to develop and disseminate high quality data on nonprofit organizations and their activities for use in research on the relationships between the nonprofit sector, government, the commercial sector, and the broader civil society.

National Directory of Corporate Giving

Reference AS911.A2 N38 2007

Published by the Foundation Center, this directory provides the most comprehensive information on America's corporate donors. "You'll find descriptions of 3,000 company-sponsored foundations, 1,400 corporate giving programs, and 8,000 selected grants. Complete profiles feature facts on giving priorities and essential background on each company—business type, locations, and Fortune 1000 ranking."

The Nonprofit Almanac

Reference AS911.A2 N64 2008

Published by the Urban Institute, "The Nonprofit Almanac 2008 presents data on nonprofits' place in the national economy and trends in wages, employment, private giving, volunteering, and finances. The tables and graphics will give scholars, practitioners, and policymakers the data they need at a glance, while the textual analysis will help them plan for the future."

The Nonprofit Handbook: Everything You Need to Know to Start and Run Your Nonprofit Organization

Small Business Resources HD62.6 .G762 2008

This book provides a comprehensive overview of how to start your own nonprofit. Details include how to incorporate, apply for tax exemptions, and other legal issues as well as general information such as human resource topics, strategic planning, successful fundraising tips, and accounting.

The Nonprofit Times

Hill Periodical Collection; some articles available online at www.nptimes.com

Geared towards executive management of nonprofits, this bi-weekly publication focuses on the business information needed for effective management. This publication also includes two annual issues of particular note, America's 100 largest nonprofits and an annual executive salary survey.

Grant & Proposal Writing

Non-profit Guides: Grant-Writing Tools for Non-profit Organizations

www.npguides.org

This site provides free web-based grant-writing resources for non-profit organizations, charitable, educational, public organizations, and other community-minded groups. The site includes guidelines for successful grant-writing, an overview of the preliminary proposal and full proposal processes, and sample proposals.

Proposal Writing Short Course

foundationcenter.org/getstarted/tutorials/shortcourse/index.html

This short course, excerpted from *The Foundation Center's Guide to Proposal Writing*, focuses on proposal writing. It also stresses the need for proposal writing to be part of a larger process of planning research on, outreach to, and cultivation of potential foundation and corporate donors.

Writing a Successful Grant Proposal

www.mcf.org/mcf/grant/writing.htm

This site provides a basic outline to guide users through the proposal writing process. The outline suggests topics to be covered in a grant proposal and also includes a section on frequently asked questions.

Minnesota Information

This section contains resources for nonprofit organizations in Minnesota, where the Hill Library is located. You may find similar organizations and resources in other states.

Handbook for Starting a Successful Nonprofit

Minnesota HD2769.2 .M6 H3 2007

Published by the Minnesota Council of Nonprofits, this handbook includes information on how to start and manage a nonprofit organization in Minnesota. It also includes detailed explanations about Minnesota laws and regulations for nonprofits.

Minnesota Charities Search

www.ag.state.mn.us/Charities/CharitySearch.asp

This database allows you to search for information on charities registered with the Minnesota Attorney General's Office. It will provide you with information taken from the financial statements filed with the Attorney General's office for the current and two previous years.

Minnesota Grantmakers Online

Subscription database available at many public libraries; www.mcf.org/mngrants/tour/index.html

Largest searchable database of Minnesota grantmakers and grants. This is a subscription resource **not** available at the Hill Library; please check with public libraries in Minnesota for access.

Minnesota Council of Nonprofits

www.mncn.org

The Minnesota Council of Nonprofits provides a great deal of useful information on their web site, with links to online guides about starting a nonprofit, a listing of job opportunities with nonprofits, management resources, and a variety of statistical guides.

Minnesota Council on Foundations

www.mcf.org/MCF/grant/resource.htm

This local chapter of the Foundation Center provides Minnesota specific information on their web site, including Outlook reports, annual Giving in Minnesota reports, and Minnesota Grantmaking Facts.

Biographical Information

Hill's Business Periodicals & Newspaper Databases

Subscription databases available at the Hill Library

Business magazines and trade journals are key sources of current information on top executives. The Hill Library offers online access to such databases as ProQuest, EBSCO, and Gale.

Hoovers

Subscription database available at the Hill Library; some free access available at www.hoovers.com

Hoover's has a global database of up to 21 million public and private companies and 28 million executives. Detailed biographical information for executives is a popular feature of Hoovers.

Standard & Poor's NetAdvantage

Subscription database available at the Hill Library

NetAdvantage allows you to search S & P's Register of Executives, providing over 70,000 executive profiles to help you contact those you need to reach. Biographical information about executives can include directorships, alma maters, and fraternal or professional associations.

Questions? Consult with a Business Information Specialist

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